



ADVERTISEMENT FOR PROPOSAL

PROJECT: Cleaning & Janitorial Services - 2026-2027 School Year

OWNER: Jalen Rose Leadership Academy

LOCATION: 15000 Trojan Street Detroit, MI 48235

SCOPE OF WORK:

The selected vendor will provide comprehensive daily janitorial and custodial cleaning services for JRLA, including daily cleaning, porter services, periodic deep cleaning, and annual specialty services as outlined in Section V: Scope of Services.

CONTRACT TERM:

One (1) year base contract: July 1, 2026 – June 30, 2027. JRLA reserves the right to renew the contract for four (4) additional one-year terms, subject to Board approval and satisfactory performance.

MANDATORY SITE WALKTHROUGH:

Monday, April 6, 2026 at 9:00 AM EST, 15000 Trojan Street, Detroit, MI 48235. Attendance is required to submit a proposal.

DUE DATE:

Wednesday, April 29, 2026 by 11:59 PM EST

All proposals must be emailed to rfp@jrladetroit.com. Proposals must be submitted no later than 11:59 PM EST, Wednesday, April 29, 2026. JRLA may not consider or accept a proposal received after the date and time specified for bid submission.

PROPOSAL DOCUMENTS:

Proposal documents will be available by accessing the following websites: <https://www.jrladetroit.com/>. Any changes and/or addenda to this solicitation will be posted to the website. Bidders are responsible for checking this website prior to proposal submission. Failure to acknowledge all addenda may result in rejection of your proposal as being non-responsive.



REQUIRED DISCLOSURE STATEMENT:

In compliance with MCL 380.1267, the bid shall be accompanied by a sworn and notarized statement disclosing any familial relationship that exists between the owner or any employee of the bidder and any member of JRLA. The bid shall also be accompanied by a sworn and notarized statement disclosing whether the bidder is an Iran Linked Business in compliance with PA 517 of 2012. The Board shall not accept a bid that does not include these sworn and notarized disclosure items.

RIGHTS RESERVED BY THE OWNER:

JRLA reserves the right to waive any irregularities, reject any or all bids, or accept any bid when in the opinion of the Board such action will best serve the District's interest.

SECTION I: PROPOSAL OVERVIEW

PURPOSE:

JRLA is accepting emailed proposals for a qualified vendor to provide comprehensive cleaning and janitorial services at 15000 Trojan Street, Detroit, MI 48235 in accordance with the specifications and terms stated herein.

BACKGROUND INFORMATION:

Jalen Rose Leadership Academy (JRLA) is an open enrollment, tuition-free public charter high school on the northwest side of Detroit. The Academy began its first academic year in September 2011 and currently serves over 400 ninth through twelfth grade scholars as well as over 600 alumni from metro Detroit. JRLA provides a leadership-focused education that engages and inspires youth to achieve at the rigorous level necessary to ultimately graduate with a college degree. Scholars are provided with an authentic academic experience which builds both the skill and will necessary to be successful in high school and beyond. Immersed in the culture of college, scholars will receive extensive college exposure via university tours and summer program experiences to assist in a seamless transition into college. JRLA is a 9-16 model where scholars are supported not only through high school graduation, but through college graduation via our College Success team that works to coordinate success for current scholars and alumni.

Additional information on the school is available at <https://www.jrladetroit.com/>.



SECTION II: INSTRUCTIONS

PROPOSALS:

The proposal shall be received no later than Wednesday, April 29, 2026 by 11:59 PM, local time emailed to rfp@jrladetroit.com. It is the sole responsibility of the bidder to ensure their proposal reaches the email provided on or before the closing date and hour as indicated. Late proposals may NOT be accepted.

RFP CLARIFICATIONS:

Any and all clarification questions pertaining to this RFP must be submitted in writing via email to rfp@jrladetroit.com. Bidders who do not comply may be disqualified from the proposing process. It is the bidder's responsibility to check for any changes, posted questions and answers, and/or addenda to this solicitation. Bidders are responsible for checking the website prior to proposal submission. Failure to acknowledge all addenda may result in rejection of your proposal as being non-responsive.

COMMUNICATION WITH JRLA STAFF:

Any and all communication shall go through Tahirah Thompson, Joseph DeVriendt, or Jazmine Allen. Failure to comply with this may be grounds for disqualification.

EXCEPTIONS:

Proposals must meet or exceed all specifications herein. Any and all deviations from specifications must be clearly detailed on Attachment A, the Exception to Proposal Form; otherwise, it will be considered that items offered are in strict compliance with the specifications, and the successful vendor will be held responsible thereof.

VOLUNTARY ALTERNATES:

Base proposals are requested in accordance with the detailed specifications. Voluntary alternates, that in the bidder's judgment will result in an equally satisfactory job and meet the specifications, are allowed, but ONLY if the bidder has submitted a Base proposal. Such alternates are to be described in detail along with the respective pricing to permit proper evaluation.



WITHDRAWAL OF PROPOSALS:

Any bidder may withdraw their proposal at any time prior to the opening of proposals. All proposals shall remain firm for acceptance for a period of 180 (one hundred eighty) days beyond the proposal opening. The awarded vendor shall honor the proposal pricing for a period of one hundred eighty (180) days.

PROPOSAL FORMS:

The Bidder must utilize proposal forms, or exact facsimiles, as supplied in the proposal document.

BIDDER QUESTIONS:

Each Bidder is required to respond to the questions where specified. If you would like to attach documentation to support your other answers, please do so. Responses should be concise and stand on their own. The quality of the response to the RFP will be viewed as an example of the Bidder's capabilities.

PROPOSAL COSTS:

JRLA shall not be responsible for any cost or expense the Bidder incurs during the preparation or award of this proposal.

PROPOSAL ACCEPTANCE/REJECTION:

JRLA reserves the right to accept any item in the proposal; to accept or reject any or all proposals; to waive any informality; or for reasons of establishing uniformity, to award the contract to other than the lowest Bidder in the sole discretion of the district.

INTEREST:

No one from JRLA whose salary is payable in whole or in part from the treasury of JRLA is directly or indirectly interested in this proposal or in the supplies, materials, equipment, work, services or any portion of the profits thereof to which it relates.

BIDDER'S RESPONSIBILITY:

The submission of a proposal will be construed to mean that the Bidder is fully informed as to the extent and character of the supplies, materials or equipment required and a representation that the Bidder can furnish the item(s) in complete compliance with the general terms and conditions, specifications and any special provisions.



GIFTS, GRATUITIES OR KICKBACKS:

Acceptance and the offering of gifts, gratuities or kickbacks from Bidders or the vendor to JRLA employees and their family members or the members of the Board are prohibited.

VERBAL REPRESENTATIONS:

Proposals must contain in writing all the terms and conditions of the offer being made. Verbal representations made before or after proposals are submitted will not be considered unless they are made in answer to questions asked by JRLA or its representatives and are followed up in writing.

SOLE BIDDER:

If only one proposal is received in response to the RFP, a detailed cost proposal, if requested by JRLA, will be required of the single Bidder. A cost/price analysis and evaluation and/or audit shall be performed of the cost proposal in order to determine if the price is fair and reasonable.

BIDDER INTERVIEWS AND DEMONSTRATIONS:

JRLA may, at its option, elect to conduct interviews and/or demonstrations with selected Bidders, or request to visit the Bidder's site for Bidders that are under active consideration. JRLA is not required to hold such presentations and is not obligated to provide all Bidders with such an opportunity.

MISREPRESENTATIONS:

If it is discovered, prior to an award, that a proposal contains false, misleading, or otherwise inaccurate information, the proposal will immediately be disqualified. If it is discovered, after a contract has been executed, that the vendor had provided false, misleading, or otherwise inaccurate information, the contract may be terminated.

OPEN PROCUREMENT:

JRLA reserves the right to accept any item or group of items proposed in any response. JRLA reserves the right to purchase more or less of each item or service at the unit price offered in the Bidder's response and will discuss such decisions with all parties involved. JRLA reserves the right to negotiate with Bidders regarding variations to the original proposal(s), which may be in the best interest of JRLA.



In the event that the vendor markets materials/products/services that are newer, less expensive, or better suited to the needs of JRLA after the date of the contract pursuant to this proposal document, JRLA shall have the right to cancel any portion of the service under that contract and be granted a credit towards the purchase price of any such newer materials/products/ service, as herein specified. The vendor shall provide JRLA with timely notice of the availability of such newer materials/products/service.

NOTIFICATION OF AWARD:

Upon approval by the JRLA Board, JRLA will make available the information regarding the award and the proposal tabulation.

DISCLOSURE STATEMENT:

In compliance with MCL 380.1267 a sworn and notarized statement disclosing any familial relationships that exist between the owner or any employee of the Bidder and any member of JRLA. Proposals without a sworn and notarized disclosure statement shall not be accepted.

SECTION III: GENERAL TERMS & CONDITIONS

By submitting a proposal, the Bidder expressly agrees to be bound by following the General Terms and Conditions of this Section III (in addition to all other terms and conditions of this Request for Proposal). If JRLA awards a contract or issues a purchase order to the Bidder, the General Terms and Conditions shall govern the relationship. Any language in the General Terms and Conditions referring to "this contract," "this agreement," or "the parties" shall be deemed to apply to the successful Bidder upon award. In the event of any conflict, inconsistency, or ambiguity between the terms of the Bidder's proposal and JRLA's General Terms and Conditions, JRLA's General Terms and Conditions shall control and take precedence, regardless of any contrary language in the Bidder's standard forms or invoices.

TAXES:

JRLA is exempt from State of Michigan Sales and Use Taxes.



TERMINATION FOR CONVENIENCE:

JRLA may terminate performance of this contract in whole, or in part if JRLA determines that a termination is in JRLA's interest, with a 30 "calendar" day written notice. The vendor, after receipt of a "Notice of Termination," shall stop work on the cancellation date specified in the notice.

JRLA will conduct an audit of the vendor's costs to determine reasonable costs expended to date of cancellation, or JRLA may determine the vendor's cost based on the schedule of values or exact cost of any work performed. The vendor will not be reimbursed for any anticipated profit.

TERMINATION FOR CAUSE:

If either party is in default under this contract, it shall have an opportunity to cure the default within 30 "calendar" days after it is given written notice of default by the other party, specifying the nature of the default. If the default is not cured within 30 days after notice of default has been given, the non-defaulting party shall have the right, in addition to all other remedies at law or equity, to immediately terminate this contract. Failure to complain of any action, non-action or default under this Agreement shall not constitute a waiver of any of the parties' rights hereunder.

JRLA may terminate this contract, or any part hereof, for cause in the event of any default by the vendor, or if the vendor fails to comply with any contract terms and conditions, or fails to provide JRLA, upon request, with adequate assurances of future performance. In the event of termination for cause, JRLA shall not be liable to the vendor for any amount for supplies or services not accepted, and the vendor shall be liable to JRLA for any and all rights and remedies provided by law. If it is determined that JRLA improperly terminated this contract for default, such termination shall be deemed a termination for convenience.

CONFIDENTIALITY:

The vendor must ensure that suitable measures will be taken to ensure the confidentiality of JRLA's school data.

FREEDOM OF INFORMATION ACT:

The proposals and supporting materials become the property of JRLA and are subject to public access according to the Freedom of Information Act, MCL 15.231 et. Seq.



NEWS RELEASES:

Vendors will at no time make any news or advertising releases pertaining to the proposal document for any purpose without the prior approval of, and in coordination with, JRLA.

EXECUTION OF CONTRACT:

The contract entered into by the parties shall consist of all parts of this Request for Proposal including specifications, drawings if any, including all modifications thereof, any addenda, any questions and corresponding answers, and the proposal submitted by the awarded vendor; all of which shall be referred to collectively as the Contract Documents. Vendors shall submit all product and/or service warranties, and any maintenance or license agreements for all proposed equipment and services.

IMMUNITIES:

This Agreement shall not be construed to create any right or benefit for any person who is not a party to this Agreement. The relationship between JRLA and the vendor is contractual. It is not intended in any way to create a legal agency, partnership, joint venture or employment relationship. The vendor shall at all times maintain its independent status and both parties acknowledge that neither is an agent, partner, joint venture or employee of the other for any purpose.

Vendor shall be responsible for paying all applicable taxes and fees including but not limited to excise tax, federal, state and local income taxes, payroll and withholding taxes, unemployment taxes, and workers' compensation payments for its employees and shall indemnify and hold JRLA harmless for all claims arising under such taxes and fees.

SMOKING/ALCOHOL ON SCHOOL PREMISES:

Smoking, the use of tobacco products, or alcohol shall not be permitted on the school property at any time.

PERMITS, FEES, LICENSES AND INSPECTIONS:

Each Bidder shall provide, pay for and coordinate all permits, fees, licenses, inspections and city, county, state, federal and governing authority approvals required for the successful completion of work contained within their proposal and deliver required certificates of inspection and approvals to JRLA.



PROTECTION OF WORK & PROPERTY:

The Bidder shall take necessary precautions for the safety of employees performing the work, and shall comply with all applicable provisions of Federal, State and Municipal Safety Laws and building codes to prevent accidents or injury to persons on, about or adjacent to the premises where the work is being performed. Bidders shall erect and properly maintain at all times all necessary safeguards for the protection of workers and the public and shall post danger signs warning against the hazards created.

NONDISCRIMINATION:

The vendor hereby agrees to comply with all federal, state and municipal equal opportunity and nondiscrimination guidelines and regulations, and covenants that neither the vendor nor any subvendors will discriminate against an employee or applicant for employment with respect to hire, tenure terms, conditions or privileges of employment, or in a manner directly or indirectly related to employment, because of sex, race, color, religion, height, weight, marital status, sexual orientation (subject to limitations of applicable law), age, or disability. Failure on the part of the vendor to comply with said guidelines and regulations shall, upon reasonable notice, constitute grounds for JRLA to revoke and otherwise terminate the contract and all obligations of the School District thereunder.

GUARANTEES BY THE VENDOR:

The vendor guarantees: That all delivered material, equipment and/or service shall be as proposed. No substitutions will be accepted unless, prior to delivery, material/equipment has been inspected, found to be equal to the item(s) specified, and approved in writing by a JRLA representative. That all materials, products and service offered is standard, new, latest model of regular stock product as required by the specifications; also, that no products/materials have been submitted or applied contrary to manufacturer's recommendations and standard practice.

INSURANCE REQUIREMENTS TO BE MET BY THE SUCCESSFUL vendor(s):

Vendor agrees, at its sole cost and expense, to purchase, prior to the commencement of services, and maintain all relevant insurance coverages in the minimum amounts indicated for the entire duration of the contract. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan and acceptable to JRLA. *(if required/applicable to work performed)*

- ❖ Commercial General Liability Insurance with limits of three million dollars (\$3,000,000) aggregate and not less than one million dollars (\$1,000,000) per occurrence for bodily injury, death, and property damage, including personal injury, contractual liability,



independent vendors, broad-form property damage, and products and completed operations coverage;

- ❖ Professional Liability Insurance (Errors & Omissions) of one million dollars (\$1,000,000) each occurrence;
- ❖ Workers' Compensation including Employer's Liability Coverage of one hundred thousand dollars (\$100,000) per occurrence for all employees engaged in services or operations under this Contract in accordance with state law;
- ❖ Automobile Liability with limits of one million dollars (\$1,000,000) each occurrence combined with a single limit of liability for bodily injury, death, and property damage, including owned and non-owned automobile coverages, as applicable.

To the extent that any insurance coverage required under this Paragraph is purchased on a "claims-made" basis, such insurance shall cover all prior acts of the vendor during the term of this Contract, and such insurance shall be continuously maintained until at least three (3) years beyond the expiration or termination of this Contract.

The required coverage as described above shall include an endorsement stating the following: "It is understood and agreed that thirty (30) days advance Notice of Cancellation, Non-Renewal, Reduction and/or Material change shall be sent to: Tahirah Thompson via email at thompsonst@jrladetroit.com. If such insurance is not in force, JRLA may, at its option, terminate and cancel the contract.

SEVERABILITY:

If one or more clauses of the contract are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of the contract.

JRLA's RIGHT TO COMPLETE:

In the event the vendor shall fail, neglect, or refuse to perform any and all services under this Contract, JRLA may perform or hire another vendor for such duties under the Contract and charge the vendor, or deduct the difference in cost from subsequent payments. In addition, JRLA reserves the right to "contract out" for failed services and charge the vendor for the services rendered.

ASSIGNMENT OF CONTRACT:

The vendor shall not assign, transfer, or dispose of the contract or any part thereof without the written consent of JRLA.



GENERAL INDEMNIFICATION AND HOLD HARMLESS:

Vendor agrees to indemnify, defend and hold harmless JRLA, its Board, in their official and individual capacities, employees, agents, vendors, successors and assignees, from and against any and all costs, expenses, damages, and liabilities, including reasonable attorney's fees, arising out of the: (i) negligent act or willful misconduct of the vendor, its officers, directors, employees, successors, assignees, vendor and agents; (ii) any breach of the terms of this contract by vendor; (iii) any breach of any representation or warranty by vendor under this contract. JRLA agrees to notify vendor(s) by certified mail, return receipt requested, immediately upon actual knowledge of any claim, suit, action, or proceeding for which it may be entitled to indemnification under this Contract.

INTELLECTUAL PROPERTY INDEMNIFICATION:

Vendors warrant that its performance of the Services under this Contract does not infringe on or violate any copyright patent, trade secret or other property interest of a third party. The vendor shall obtain written permission to use any materials, documents, writing, publications, software, recording or procedure, whether in written, video, audio or other media format, attributed to another (whether copyrighted or not) and proof of such written permission shall be submitted to JRLA with the work product of another proposed to be used by the vendor. Vendor agrees to indemnify, defend and hold harmless JRLA, its Board, in their official and individual capacities, employees, agents, vendors, successors and assignees, from and against any and all liabilities, damages, costs and expenses, including reasonable attorney fees, incurred in connection with any claim or suit brought against JRLA arising from any claims of violation of any copyright, patent or trade secret by any third party resulting from vendor's or JRLA's use of any equipment, software, technology, documentation and/or any other materials, documents, writing, publications, software, recording or procedure, whether in written, video, audio or other media format provided by vendor under this contract; provided that vendor is notified in writing within thirty (30) days from the date JRLA knew of such claim. JRLA retains the right to offset against any amounts owed to the vendor hereunder or any such monies expended by JRLA in defending itself against such claims.

GOVERNING LAW:

This Contract has been executed in the state of Michigan and shall be governed by and construed under the laws of the state of Michigan. In the event of any legal action to enforce or interpret this Contract, the sole and exclusive venue shall be a court of the competent jurisdiction in Wayne County, Michigan.



CONFLICT OF INTEREST:

JRLA will not enter into a contract to furnish materials or services to JRLA where a board member, administrator, building administrator, or employee involved in the contracting process has a substantial interest in the proposed contract except as provided in §380.634(5) of the Revised School Code. A “substantial conflict of interest” means a conflict of interest on the part of a school board member or JRLA administrator in respect to a contract with JRLA that is of such substance as to induce action on his or her part to promote the contract for his or her own benefit. Disclosure of all such interests must be made. Every contract entered into by JRLA shall contain a provision to the effect that if subsequent to entering into the contract a JRLA School Board member, administrator, building administrator or employee involved in the contracting process shall develop a substantial interest in the contract, JRLA shall have the right to terminate the contract without further liability if the disqualification has not been removed within thirty (30) days after JRLA provides notice of the disqualifying interest.

MICHIGAN SCHOOL SAFETY LEGISLATION:

The vendor understands this Agreement is subject to 2006 PA 680 and as such the vendor, its employees and subvendors of any degree, must present themselves for fingerprinting upon execution of this Agreement so that JRLA is able to request from the Criminal Records Division of the Department of State Police (1) a criminal history check and (2) a criminal records check through the Federal Bureau of Investigation and receive from the Department of State Police reports concerning the same. Neither the vendor nor subvendor thereof of any degree shall assign any individual, and JRLA shall not allow any individual, to regularly and continuously work under contract in any of its schools or in the schools of a constituent district that is being served by the vendor pursuant to this Agreement if the reports on an individual's criminal history or criminal records check have not been received or if those checks would disclose or do disclose that individual has been convicted of a "listed offense" as that term is defined in Section 2 of the Sex Offenders Registration Act, 1994 PA 295, as amended, or which disclose that individual has been convicted of a felony other than a "listed offense" unless JRLA specifically approve of the work assignment in writing.

Any personnel of the vendor or of the sub-vendors thereof of any degree that have been charged with any of the referenced crimes referenced in 2006 PA 680 shall immediately report that circumstance to JRLA and shall not be permitted to work in the school of the constituent districts served pursuant to this Contract during the pendency of the prosecution associated with such charge(s). JRLA reserves the right to refuse vendor's assignment of any individual, agent or employee of the vendor or subvendor personnel of any degree to render services under this Contract where the criminal history of that individual (including any pending charges) indicate, in JRLA's' judgment, unfitness to perform services under this Contract. Violation of the above by the vendor or a sub-vendor thereof shall be a basis for immediate termination of this Contract.



The vendor shall require language similar to the above in all of its agreements and/or contracts with its consultants, sub-vendors, suppliers and materialmen of any degree.

In addition to this contract clause, the vendor shall be obligated to undertake every necessary effort to assist JRLA in complying with statutorily required criminal checks and reporting requirements concerning any employees in its employ and sub-vendors of any degree. To the extent applicable law related to criminal checks and reporting requirements is amended, the vendor agrees that it shall fully abide by, comply with and assist JRLA with its compliance with such amendments. To that end the parties shall meet and negotiate any changes necessary to bring this contractual provision into compliance with such anticipated future amendments.

VENDOR EMPLOYEE PLACEMENT:

If the contract is determined to be subject to Michigan School Safety Legislation, the vendor shall supply the Contracting Officer a list of all individuals assigned to each building and their assigned areas of responsibility and this list shall be updated as individuals are hired or terminated.

ENTIRE AGREEMENT:

This Contract constitutes the entire agreement between JRLA and the vendor, and it supersedes any prior communications, representations, or agreements of any kind. This contract may not be modified except in writing signed by both parties.

MODIFICATIONS:

The Contract may be modified in accordance with the following procedures. In the event that all parties to the Contract agree that such changes would be of a minor and nonmaterial nature, such changes may be affected by a written statement which describes the situation and signed, prior to the effectiveness, by all parties. In the event that the changes are determined by either or all parties to the Contract to be of a major or complex nature, then the change shall be by formal amendment of the Contract signed by the parties and made a permanent part of the contract.

IRAN ECONOMIC SANCTIONS ACT:

Public Act 517 of 2012, commonly known as the "Iran Economic Sanctions Act" (the "Act"). The Act provides that beginning April 1, 2013; an "Iran Linked Business" is not eligible to submit a proposal on a request for proposal with a "public entity" (JRLA). The Act also requires that a person that submits a proposal in response to JRLA's request for proposal must certify to the



public entity that it is not an Iran Linked Business. This requirement applies to all requests for proposals issued by JRLA, and not just to construction projects.

The Act defines an Iran Linked Business as: A person engaging in investment activities in the energy sector of Iran, including a person that provides oil or liquefied natural gas tankers or products used to construct or maintain pipelines used to transport oil or liquefied natural gas for the energy sector of Iran; A financial institution that extends credit to another person, if that person will use the credit to engage in investment activities in the energy sector of Iran.

If JRLA determines, using credible information available to the public, that a person or entity has submitted a false certification, JRLA must provide written notice to the person or entity of its determination and of its intent not to enter into or renew the contract. The notice must include information on how to contest the determination. The notice must also specify that the individual or entity may become eligible for future contracts with the public entity if the activities that caused it to be an Iran Linked Business are ceased.

SECTION IV: SPECIAL TERMS & CONDITIONS

DOCUMENTATION FOLLOWING AWARD:

Within ten (10) days after receiving formal notification of the award bid, the successful vendor(s) will be required to furnish the following:

- ❖ Insurance Certificates: As required by the General Terms and Conditions of this RFP. *(if applicable)*
- ❖ vendor's bonds: Payment and performance bonds, each in the amount of 100% of the bid amount. *(if applicable)*

If the vendor refuses or fails to submit the insurance certificates and vendor's bonds within the ten (10) day period, JRLA will consider the Bidder to have abandoned all rights and interest in the Contract award. Consequently, the proposal bond may be declared forfeited to JRLA and the work may be awarded to another Bidder.

SECTION V: SCOPE OF SERVICES

OVERVIEW

JRLA is seeking a qualified vendor to provide full-service cleaning and janitorial services for the 2627 school year.



The selected vendor shall provide all labor, supervision, equipment, cleaning supplies, disinfectants, tools, and materials necessary to complete services.

DAILY SERVICES – 5 DAYS PER WEEK (Monday–Friday)

ENTRANCE, FRONT LOBBY, OFFICES

- Clean and disinfect drinking fountains
- Clean exterior surfaces of waste containers
- Empty all waste containers and remove trash
- Replace soiled liners
- Sweep and damp mop floors
- Vacuum carpet
- Dust desks and tables
- Clean staff bathrooms, conference rooms, and administrative offices

RESOURCE ROOM, LIBRARY, STAFF LUNCHROOMS

- Empty trash and replace liners
- Wash tables
- Wash floors
- Dust hard surfaces
- Disinfect sinks
- Clean switches and door levers
- Ensure windows closed and locked
- Shut off coffee makers

CLASSROOMS

- Empty trash and replace liners
- Wash tables and floors
- Wash whiteboards
- Dust hard surfaces
- Spot clean carpet
- Clean fingerprints from interior windows
- Disinfect sinks, switches, door levers
- Ensure windows closed and locked

RESTROOMS

- Refill toilet tissue and paper towels
- Refill soap dispensers



- Empty trash and sanitary receptacles
- Disinfect fixtures
- Spot wash walls and partitions
- Clean mirrors
- Mop floors with disinfectant
- Clean toilets and urinals
- Disinfect trash containers and handles

LUNCHROOMS

- Empty trash and remove to dumpster
- Replace liners
- Disinfect container exteriors
- Wash floors and tables
- Clean drinking fountains

HALLWAYS

- Clean walls
- Disinfect water fountains

ELEVATORS

- Vacuum floors
- Wipe control panels
- Remove fingerprints

ADDITIONAL SERVICES

Twice per Year

- Interior window cleaning

Once per Year

- Professional truck-mounted carpet cleaning
- Strip and wax tile floors

Porters

- One onsite daytime porter, 7:00 AM – 4:00 PM, Monday–Friday
- One onsite evening porter



SUMMER & WINTER BREAK CLEANING

- High dusting above six feet
- Clean vents
- Clean walls
- Clean grout in bathrooms
- Clean interior windows
- Shampoo carpets

The selected vendor must provide a detailed summer deep-cleaning schedule.

SECTION VI: PROPOSAL DETAILS

1. KNOWLEDGE, QUALIFICATIONS, AND EXPERTISE:

Please provide a brief history and overview of your company and its organizational structure, with special emphasis on your understanding of the services required and how your company proposes to fulfill the needs of JRLA, including the following information:

- a. Name, mailing address, e-mail address, telephone, and fax number of the vendor
- b. Type of organization (individual, partnership, corporation, or other). If a vendor is owned or controlled by a parent company, the name, main office address, and parent company's tax identification number shall be provided in the proposal.
- c. State why your firm is well qualified to provide the requested services to JRLA, including the size of the firm, size of the team assigned to JRLA, years in K-12 janitorial services business, and the location of the office(s) from which this work will be performed.
- d. Provide copies of all applicable state, county, and local licenses and/or certificates to verify your firm's qualifications.
- e. Confirm your adherence to the Scope of Work and provide details of how you plan to meet JRLA's needs.
- f. Provide at least three (3) references with contact information.

2. PRICING:

- a. Vendor should make sure that the total price includes all materials, equipment, labor, permits, and all other goods and/or services necessary to successfully complete the project per the Scope of Work.
- b. The vendor must ensure that all costs are broken out by line item, including
 - i. Monthly cleaning cost
 - ii. Annual cleaning total



- iii. Day porter annual cost
- iv. Evening porter annual cost
- v. Summer deep cleaning cost
- vi. Winter deep cleaning cost
- vii. Carpet cleaning cost
- viii. Strip & wax cost
- ix. Hourly rate for additional services
- c. List any discounts that may be offered on materials, labor, or other goods and services.
- d. Renewal Years (Years 2–5)
 - i. Provide pricing for each renewal year
 - ii. Identify any annual percentage increases
- e. All pricing must be itemized and inclusive of labor, supervision, materials, equipment, overhead, and profit.

3. ANTICIPATED PROJECT SCHEDULE:

- a. The anticipated start date is July 1, 2026. Please identify any concerns or reservations regarding the start date.

4. EVALUATION CRITERIA:

- a. JRLA may award a proposal(s) to the most responsive Bidder(s) that best meets the following criteria:

Factor	Description	Maximum Points
Vendor's Experience & Reputation	I. The vendor demonstrated competence and experience with similar school districts and/or public sector entities (10 points) II. The vendor's awareness of and demonstration of effective strategies to address present and forecasted issues that will impact the school (15 points)	30
Qualification of Personnel Assigned	I. Qualification of vendor's team, including education and experience (15 points)	15
Technical Expertise and Delivery of Services	I. The vendor has the proper technical expertise to provide these services as evidence by past success in engaging in these techniques with other schools (5 points) II. The vendor has geographical proximity to the school (5 points)	10



Quality of Services Provided	<ul style="list-style-type: none"> I. The soundness of the vendor's approach to providing requested services (10 points) II. The vendor's ability to effectively provide requested services while minimizing costs and vendor's demonstration of the incorporation of technology and management services (5 points) 	15
Prior Experience With School/Management Company	<ul style="list-style-type: none"> I. The vendor has prior work experience with the school and/or management company. (10 points) 	10
Overall Proposal Quality	<ul style="list-style-type: none"> I. The vendor's proposal overall completeness and quality. (10 points) 	10
Cost	<ul style="list-style-type: none"> I. Cost of services requested (10 points) 	10
	TOTAL POINTS AVAILABLE	100

SECTION VII: PRICING

Project Cost:

1. Provide complete project cost by line in quote form.
 - a. At a minimum it needs to include:
 - i. Monthly cleaning cost
 - ii. Annual cleaning total
 - iii. Day porter annual cost
 - iv. Evening porter annual cost
 - v. Summer deep cleaning cost
 - vi. Winter deep cleaning cost
 - vii. Carpet cleaning cost
 - viii. Strip & wax cost
 - ix. Hourly rate for additional services
 - b. Renewal Years (Years 2–5)
 - i. Provide pricing for each renewal year
 - ii. Identify any annual percentage increases



SECTION VIII: NOTARIZED FAMILIAL DISCLOSURE STATEMENT

(Return completed and notarized form with bid)

Pursuant to MCL 380.1267, a sworn and notarized statement disclosing any familial relationship that exists between the owner or any employee of the bidder and any member of JRLA shall be accompanied with the bid. Bids without this disclosure statement will not be accepted.

The following are the familial relationship(s):

	<u>Owner/Employee Name</u>	<u>Related to:</u>	<u>Relationship</u>
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____
5.	_____	_____	_____

**Attach additional pages if necessary to disclose all familial relationships.*

- There is no familial relationship that exists between the owner or any employee of the bidder and any member of the JRLA Schools Board.

The undersigned, the owner or authorized representative of bidder *(insert name)* _____ does hereby represent and warrant that the disclosure statements herein contained are true.

Print Name

Signature of Bidder Representative

Title



MICHIGAN NOTARY ACKNOWLEDGEMENT

State of Michigan

County of _____

The foregoing instrument was acknowledged before me on this _____ [date]
by _____ [name of notary].

Notary Public Signature: _____

Notary Printed Name: _____

Acting in the County of: _____

My Commission Expires: _____

SECTION IX: EXCEPTION TO PROPOSAL FORM

Add documentation if applicable.



SECTION X: BIDDER INFORMATION FORM

A. Company Name: _____

Address: _____ City: _____ State/Zip: _____

Phone: _____ Fax: _____ Website: _____

Contact Name: _____ Contact Title: _____

Contact Phone: _____ Contact Email: _____

B. Business Structure: Corporation () Partnership () Sole Proprietor ()

C. Number of years in business as the company named above _____

D. Geographical area of operations for your firm _____

E. Attach business name, contact and telephone numbers of three (3) customers that have purchased products and/or services from your company in the past year, preferably school districts or intermediate school districts.

Supplier Authorization

The undersigned certifies that the proposal submitted meets or exceeds all the specifications, that all conditions noted here are acknowledged, and the firm prices and terms specified by the bidder are true and accurate.

Signature of Bidder

Legal Name of the Company

Print Name & Title

Date



SECTION XI: IRAN ECONOMIC SANCTIONS

**CERTIFICATION OF COMPLIANCE - IRAN ECONOMIC SANCTIONS ACT
Michigan Public Act No. 517 of 2012**

The undersigned, the owner or authorized officer of the below-named vendor (the “vendor”), pursuant to the compliance certification requirement provided in the JRLA (the “School District”) Invitation For Proposal, hereby certifies, represents and warrants that the vendor (including its officers, directors and employees) is not an “Iran linked business” within the meaning of the Iran Economic Sanctions Act, Michigan Public Act No. 517 of 2012 (the “Act”), and that in the event vendor is awarded a contract as a result of the aforementioned RFP, the vendor will not become an “Iran linked business” at any time during the course of performing any services under the contract.

The vendor further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the contract or proposed contract for which the false certification was made, whichever is greater, the cost of the School District’s investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to propose on an Invitation For Proposal for three (3) years from the date it is determined that the person has submitted the false certification.

Name of Company

Signature of Authorized Representative

Name of Authorized Representative

Title of Authorized Representative

Date



SECTION XII: BIDDER SUBMITTALS

PROPOSAL SUBMITTALS:

1. The following designated forms and other information shall be submitted in the following order with your proposal:
 - a. PRICING
 - b. NOTARIZED FAMILIAL DISCLOSURE STATEMENT
 - c. EXCEPTION TO PROPOSAL FORM
 - d. BIDDER INFORMATION FORM
 - e. IRAN ECONOMIC SANCTIONS
 - f. CERTIFICATION
 - g. BID SECURITY

