



ADVERTISEMENT FOR PROPOSAL

PROJECT: Phones 2526 SY

OWNER: Jalen Rose Leadership Academy

LOCATION: 15000 Trojan Street Detroit, MI 48235

SCOPE OF WORK: The selected vendor will supply high-quality, reliable VOIP (*Voice Over Internet Protocol*) phones and phone services. The provided solution must implement a robust VOIP phone system to support administrative and educational operations, provide clear, reliable, and scalable phone service, and ensure ease of use and maintenance of the VOIP system. This should be (1) an annual contract with three additional 1-year options to renew and (2) a 3-year contract option.

DUE DATE: Friday, March 21st by 11:59 PM.

All proposals must be emailed to Tahirah Thompson at tthompson@phalenacademies.org. Proposals must be submitted no later than 11:59 PM EST, Friday, March 21st, 2025. JRLA will not consider or accept a proposal received after the date and time specified for bid submission.

PROPOSAL DOCUMENTS:

Proposal documents will be available by accessing the following websites: <https://www.jrladetroit.com/>. Any changes and/or addenda to this solicitation will be posted to the website. Bidders are responsible for checking this website prior to proposal submission. Failure to acknowledge all addenda may result in rejection of your proposal as being non-responsive.

REQUIRED DISCLOSURE STATEMENT:

In compliance with MCL 380.1267, the bid shall be accompanied by a sworn and notarized statement disclosing any familial relationship that exists between the owner or any employee of the bidder and any member of JRLA. The bid shall also be accompanied by a sworn and notarized statement disclosing whether the bidder is an Iran Linked Business in compliance with PA 517 of 2012. The Board shall not accept a bid that does not include these sworn and notarized disclosure items.



RIGHTS RESERVED BY THE OWNER:

JRLA reserves the right to waive any irregularities, reject any or all bids, or accept any bid when in the opinion of the Board such action will best serve the District's interest.

SECTION I: PROPOSAL OVERVIEW

PURPOSE:

JRLA is accepting emailed proposals for a qualified, reliable vendor to provide phones and service at JRLA at 15000 Trojan Street Detroit, MI 48235 in accordance with the specifications, terms and conditions stated herein.

BACKGROUND INFORMATION:

Jalen Rose Leadership Academy (JRLA) is an open enrollment, tuition-free public charter high school on the northwest side of Detroit. The Academy began its first academic year in September 2011 and currently serves over 400 ninth through twelfth grade scholars as well as over 600 alumni from metro Detroit. JRLA provides a leadership-focused education that engages and inspires youth to achieve at the rigorous level necessary to ultimately graduate with a college degree. Scholars are provided with an authentic academic experience which builds both the skill and will necessary to be successful in high school and beyond. Immersed in the culture of college, scholars will receive extensive college exposure via university tours and summer program experiences to assist in a seamless transition into college. JRLA is a 9-16 model where scholars are supported not only through high school graduation, but through college graduation via our College Success team that works to coordinate success for current scholars and alumni.

Additional information on the school is available at <https://www.jrladetroit.com/>.

SECTION II: INSTRUCTIONS

PROPOSALS:

The proposal shall be received no later than Friday, March 21st by 11:59 PM, local time emailed to Tahirah Thompson at tthompson@phalenacademies.org. It is the sole responsibility of the bidder to ensure their proposal reaches the email provided on or before the closing date and hour as indicated. Late proposals will NOT be accepted.



RFP CLARIFICATIONS:

Any and all clarification questions pertaining to this RFP must be submitted in writing via email to tthompson@phalenacademies.org. Bidders who do not comply may be disqualified from the proposing process. It is the bidder's responsibility to check for any changes, posted questions and answers, and/or addenda to this solicitation. Bidders are responsible for checking the website prior to proposal submission. Failure to acknowledge all addenda may result in rejection of your proposal as being non-responsive.

COMMUNICATION WITH JRLA STAFF:

Any and all communication shall go through Tahirah Thompson, Raven McBrayer, or Jazmine Allen. Failure to comply with this may be grounds for disqualification.

EXCEPTIONS:

Proposals must meet or exceed all specifications herein. Any and all deviations from specifications must be clearly detailed on Attachment A, the Exception to Proposal Form; otherwise, it will be considered that items offered are in strict compliance with the specifications, and the successful vendor will be held responsible thereof.

VOLUNTARY ALTERNATES:

Base proposals are requested in accordance with the detailed specifications. Voluntary alternates, that in the bidder's judgment will result in an equally satisfactory job and meet the specifications, are allowed, but ONLY if the bidder has submitted a Base proposal. Such alternates are to be described in detail along with the respective pricing to permit proper evaluation.

WITHDRAWAL OF PROPOSALS:

Any bidder may withdraw their proposal at any time prior to the opening of proposals. All proposals shall remain firm for acceptance for a period of 180 (one hundred eighty) days beyond the proposal opening. The awarded vendor shall honor the proposal pricing for a period of one hundred eighty (180) days.

PROPOSAL FORMS:

The Bidder must utilize proposal forms, or exact facsimiles, as supplied in the proposal document.



BIDDER QUESTIONS:

Each Bidder is required to respond to the questions where specified. If you would like to attach documentation to support your other answers, please do so. Responses should be concise and stand on their own. The quality of the response to the RFP will be viewed as an example of the Bidder's capabilities.

PROPOSAL COSTS:

JRLA shall not be responsible for any cost or expense the Bidder incurs during the preparation or award of this proposal.

PROPOSAL ACCEPTANCE/REJECTION:

JRLA reserves the right to accept any item in the proposal; to accept or reject any or all proposals; to waive any informality; or for reasons of establishing uniformity, to award the contract to other than the lowest Bidder in the sole discretion of the district.

INTEREST:

No one from JRLA whose salary is payable in whole or in part from the treasury of JRLA is directly or indirectly interested in this proposal or in the supplies, materials, equipment, work, services or any portion of the profits thereof to which it relates.

BIDDER'S RESPONSIBILITY:

The submission of a proposal will be construed to mean that the Bidder is fully informed as to the extent and character of the supplies, materials or equipment required and a representation that the Bidder can furnish the item(s) in complete compliance with the general terms and conditions, specifications and any special provisions.

GIFTS, GRATUITIES OR KICKBACKS:

Acceptance and the offering of gifts, gratuities or kickbacks from Bidders or the vendor to JRLA employees and their family members or the members of the Board are prohibited.

VERBAL REPRESENTATIONS:

Proposals must contain in writing all the terms and conditions of the offer being made. Verbal representations made before or after proposals are submitted will not be considered unless they



are made in answer to questions asked by JRLA or its representatives and are followed up in writing.

SOLE BIDDER:

If only one proposal is received in response to the RFP, a detailed cost proposal, if requested by JRLA, will be required of the single Bidder. A cost/price analysis and evaluation and/or audit shall be performed of the cost proposal in order to determine if the price is fair and reasonable.

BIDDER INTERVIEWS AND DEMONSTRATIONS:

JRLA may, at its option, elect to conduct interviews and/or demonstrations with selected Bidders, or request to visit the Bidder's site for Bidders that are under active consideration. JRLA is not required to hold such presentations and is not obligated to provide all Bidders with such an opportunity.

MISREPRESENTATIONS:

If it is discovered, prior to an award, that a proposal contains false, misleading, or otherwise inaccurate information, the proposal will immediately be disqualified. If it is discovered, after a contract has been executed, that the vendor had provided false, misleading, or otherwise inaccurate information, the contract may be terminated.

PROPRIETARY OR CONFIDENTIAL INFORMATION:

Any proprietary or confidential material (financial statements, etc.) that was submitted by a Bidder and is clearly marked as such will be returned upon request. Marking the entire proposal as confidential will not be accepted or honored. Remaining non- confidential material in the proposal, including proposed costs and compensation, will be maintained for the official files and will be subject to the Freedom of Information Act, MCL 15.231 et. Seq.

OPEN PROCUREMENT:

JRLA reserves the right to accept any item or group of items proposed in any response. JRLA reserves the right to purchase more or less of each item or service at the unit price offered in the Bidder's response and will discuss such decisions with all parties involved. JRLA reserves the right to negotiate with Bidders regarding variations to the original proposal(s), which may be in the best interest of JRLA.

In the event that the vendor markets materials/products/services that are newer, less expensive, or better suited to the needs of JRLA after the date of the contract pursuant to this proposal



document, JRLA shall have the right to cancel any portion of the service under that contract and be granted a credit towards the purchase price of any such newer materials/products/ service, as herein specified. The vendor shall provide JRLA with timely notice of the availability of such newer materials/products/service.

NOTIFICATION OF AWARD:

Upon approval by the JRLA Board, JRLA will make available the information regarding the award and the proposal tabulation.

DISCLOSURE STATEMENT:

In compliance with MCL 380.1267 a sworn and notarized statement disclosing any familial relationships that exist between the owner or any employee of the Bidder and any member of JRLA. Proposals without a sworn and notarized disclosure statement shall not be accepted.

SECTION III: GENERAL TERMS & CONDITIONS

TAXES:

JRLA is exempt from State of Michigan Sales and Use Taxes.

TERMINATION FOR CONVENIENCE:

JRLA may terminate performance of this contract in whole, or in part if JRLA determines that a termination is in JRLA's interest, with a 30 "calendar" day written notice. The vendor, after receipt of a "Notice of Termination," shall stop work on the cancellation date specified in the notice.

JRLA will conduct an audit of the vendor's costs to determine reasonable costs expended to date of cancellation, or JRLA may determine the vendor's cost based on the schedule of values or exact cost of any work performed. The vendor will not be reimbursed for any anticipated profit.

TERMINATION FOR CAUSE:

If either party is in default under this contract, it shall have an opportunity to cure the default within 30 "calendar" days after it is given written notice of default by the other party, specifying the nature of the default. If the default is not cured within 30 days after notice of default has been given, the non-defaulting party shall have the right, in addition to all other remedies at law



or equity, to immediately terminate this contract. Failure to complain of any action, non-action or default under this Agreement shall not constitute a waiver of any of the parties' rights hereunder.

JRLA may terminate this contract, or any part hereof, for cause in the event of any default by the vendor, or if the vendor fails to comply with any contract terms and conditions, or fails to provide JRLA, upon request, with adequate assurances of future performance. In the event of termination for cause, JRLA shall not be liable to the vendor for any amount for supplies or services not accepted, and the vendor shall be liable to JRLA for any and all rights and remedies provided by law. If it is determined that JRLA improperly terminated this contract for default, such termination shall be deemed a termination for convenience.

CONFIDENTIALITY:

The vendor must ensure that suitable measures will be taken to ensure the confidentiality of JRLA's school data.

FREEDOM OF INFORMATION ACT:

The proposals and supporting materials become the property of JRLA and are subject to public access according to the Freedom of Information Act, MCL 15.231 et. Seq.

NEWS RELEASES:

Vendors will at no time make any news or advertising releases pertaining to the proposal document for any purpose without the prior approval of, and in coordination with, JRLA.

EXECUTION OF CONTRACT:

The contract entered into by the parties shall consist of all parts of this Request for Proposal including specifications, drawings if any, including all modifications thereof, any addenda, any questions and corresponding answers, and the proposal submitted by the awarded vendor; all of which shall be referred to collectively as the Contract Documents. Vendors shall submit all product and/or service warranties, and any maintenance or license agreements for all proposed equipment and services.

IMMUNITIES:

This Agreement shall not be construed to create any right or benefit for any person who is not a party to this Agreement. The relationship between JRLA and the vendor is contractual. It is not intended in any way to create a legal agency, partnership, joint venture or employment relationship. The vendor shall at all times maintain its independent status and both parties



acknowledge that neither is an agent, partner, joint venture or employee of the other for any purpose.

Vendor shall be responsible for paying all applicable taxes and fees including but not limited to excise tax, federal, state and local income taxes, payroll and withholding taxes, unemployment taxes, and workers' compensation payments for its employees and shall indemnify and hold JRLA harmless for all claims arising under such taxes and fees.

SMOKING/ALCOHOL ON SCHOOL PREMISES:

Smoking, the use of tobacco products, or alcohol shall not be permitted on the school property at any time.

PERMITS, FEES, LICENSES AND INSPECTIONS:

Each Bidder shall provide, pay for and coordinate all permits, fees, licenses, inspections and city, county, state, federal and governing authority approvals required for the successful completion of work contained within their proposal and deliver required certificates of inspection and approvals to JRLA.

PROTECTION OF WORK & PROPERTY:

The Bidder shall take necessary precautions for the safety of employees performing the work, and shall comply with all applicable provisions of Federal, State and Municipal Safety Laws and building codes to prevent accidents or injury to persons on, about or adjacent to the premises where the work is being performed. Bidders shall erect and properly maintain at all times all necessary safeguards for the protection of workers and the public and shall post danger signs warning against the hazards created.

NONDISCRIMINATION:

The vendor hereby agrees to comply with all federal, state and municipal equal opportunity and nondiscrimination guidelines and regulations, and covenants that neither the vendor nor any subvendors will discriminate against an employee or applicant for employment with respect to hire, tenure terms, conditions or privileges of employment, or in a manner directly or indirectly related to employment, because of sex, race, color, religion, height, weight, marital status, sexual orientation (subject to limitations of applicable law), age, or disability. Failure on the part of the vendor to comply with said guidelines and regulations shall, upon reasonable notice, constitute grounds for JRLA to revoke and otherwise terminate the contract and all obligations of the School District thereunder.



GUARANTEES BY THE VENDOR:

The vendor guarantees: That all delivered material, equipment and/or service shall be as proposed. No substitutions will be accepted unless, prior to delivery, material/equipment has been inspected, found to be equal to the item(s) specified, and approved in writing by a JRLA representative. That all materials, products and service offered is standard, new, latest model of regular stock product as required by the specifications; also, that no products/materials have been submitted or applied contrary to manufacturer's recommendations and standard practice.

INSURANCE REQUIREMENTS TO BE MET BY THE SUCCESSFUL vendor(S):

vendor agrees, at its sole cost and expense, to purchase, prior to the commencement of services, and maintain all relevant insurance coverages in the minimum amounts indicated for the entire duration of the contract. All coverage shall be with insurance carriers licensed and admitted to do business in Michigan and acceptable to JRLA.

- ❖ Commercial General Liability Insurance with limits of three million dollars (\$3,000,000) aggregate and not less than one million dollars (\$1,000,000) per occurrence for bodily injury, death, and property damage, including personal injury, contractual liability, independent vendors, broad-form property damage, and products and completed operations coverage;
- ❖ Professional Liability Insurance (Errors & Omissions) of one million dollars (\$1,000,000) each occurrence;
- ❖ Workers' Compensation including Employer's Liability Coverage of one hundred thousand dollars (\$100,000) per occurrence for all employees engaged in services or operations under this Contract in accordance with state law;
- ❖ Automobile Liability with limits of one million dollars (\$1,000,000) each occurrence combined with a single limit of liability for bodily injury, death, and property damage, including owned and non-owned automobile coverages, as applicable.

To the extent that any insurance coverage required under this Paragraph is purchased on a "claims-made" basis, such insurance shall cover all prior acts of vendor during the term of this Contract, and such insurance shall be continuously maintained until at least three (3) years beyond the expiration or termination of this Contract.

The required coverage as described above shall include an endorsement stating the following: "It is understood and agreed that thirty (30) days advance Notice of Cancellation, Non-Renewal, Reduction and/or Material change shall be sent to: Katteeva James via email at jamesk2@jrladetroit.com. If such insurance is not in force, JRLA may, at its option, terminate and cancel the contract.



SEVERABILITY:

If one or more clauses of the contract are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of the contract.

JRLA's RIGHT TO COMPLETE:

In the event the vendor shall fail, neglect, or refuse to perform any and all services under this Contract, JRLA may perform or hire another vendor for such duties under the Contract and charge the vendor, or deduct the difference in cost from subsequent payments. In addition, JRLA reserves the right to "contract out" for failed services and charge the vendor for the services rendered.

ASSIGNMENT OF CONTRACT:

The vendor shall not assign, transfer, or dispose of the contract or any part thereof without the written consent of JRLA.

GENERAL INDEMNIFICATION AND HOLD HARMLESS:

Vendor agrees to indemnify, defend and hold harmless JRLA, its Board, in their official and individual capacities, employees, agents, vendors, successors and assignees, from and against any and all costs, expenses, damages, and liabilities, including reasonable attorney's fees, arising out of the: (i) negligent act or willful misconduct of the vendor, its officers, directors, employees, successors, assignees, vendor and agents; (ii) any breach of the terms of this contract by vendor; (iii) any breach of any representation or warranty by vendor under this contract. JRLA agrees to notify vendor by certified mail, return receipt requested, immediately upon actual knowledge of any claim, suit, action, or proceeding for which it may be entitled to indemnification under this Contract.

INTELLECTUAL PROPERTY INDEMNIFICATION:

Vendors warrants that its performance of the Services under this Contract does not infringe on or violate any copyright patent, trade secret or other property interest of a third party. The vendor shall obtain written permission to use any materials, documents, writing, publications, software, recording or procedure, whether in written, video, audio or other media format, attributed to another (whether copyrighted or not) and proof of such written permission shall be submitted to JRLA with the work product of another proposed to be used by the vendor. Vendor agrees to indemnify, defend and hold harmless JRLA, its Board, in their official and individual capacities, employees, agents, vendors, successors and assignees, from and against any and all liabilities, damages, costs and expenses, including reasonable attorney fees, incurred in



connection with any claim or suit brought against JRLA arising from any claims of violation of any copyright, patent or trade secret by any third party resulting from vendor's or JRLA's use of any equipment, software, technology, documentation and/or any other materials, documents, writing, publications, software, recording or procedure, whether in written, video, audio or other media format provided by vendor under this contract; provided that vendor is notified in writing within thirty (30) days from the date JRLA knew of such claim. JRLA retains the right to offset against any amounts owed vendor hereunder or any such monies expended by JRLA in defending itself against such claims.

GOVERNING LAW:

This Contract has been executed in the state of Michigan and shall be governed by and construed under the laws of the state of Michigan. In the event of any legal action to enforce or interpret this Contract, the sole and exclusive venue shall be a court of the competent jurisdiction in Wayne County, Michigan.

CONFLICT OF INTEREST:

JRLA will not enter into a contract to furnish materials or services to JRLA where a board member, administrator, building administrator, or employee involved in the contracting process has a substantial interest in the proposed contract except as provided in §380.634(5) of the Revised School Code. A "substantial conflict of interest" means a conflict of interest on the part of a school board member or JRLA administrator in respect to a contract with JRLA that is of such substance as to induce action on his or her part to promote the contract for his or her own benefit. Disclosure of all such interests must be made. Every contract entered into by JRLA shall contain a provision to the effect that if subsequent to entering into the contract a JRLA School Board member, administrator, building administrator or employee involved in the contracting process shall develop a substantial interest in the contract, JRLA shall have the right to terminate the contract without further liability if the disqualification has not been removed within thirty (30) days after JRLA provides notice of the disqualifying interest.

MICHIGAN SCHOOL SAFETY LEGISLATION:

The vendor understands this Agreement is subject to 2006 PA 680 and as such the vendor, its employees and subvendors of any degree, must present themselves for fingerprinting upon execution of this Agreement so that JRLA is able to request from the Criminal Records Division of the Department of State Police (1) a criminal history check and (2) a criminal records check through the Federal Bureau of Investigation and receive from the Department of State Police reports concerning the same. Neither the vendor nor subvendor thereof of any degree shall assign any individual, and JRLA shall not allow any individual, to regularly and continuously work under contract in any of its schools or in the schools of a constituent district that is being served by the vendor pursuant to this Agreement if the reports on an individual's criminal history



or criminal records check have not been received or if those checks would disclose or do disclose that individual has been convicted of a "listed offense" as that term is defined in Section 2 of the Sex Offenders Registration Act, 1994 PA 295, as amended, or which disclose that individual has been convicted of a felony other than a "listed offense" unless JRLA specifically approve of the work assignment in writing.

Any personnel of the vendor or of the sub-vendors thereof of any degree that have been charged with any of the referenced crimes referenced in 2006 PA 680 shall immediately report that circumstance to JRLA and shall not be permitted to work in the school of the constituent districts served pursuant to this Contract during the pendency of the prosecution associated with such charge(s). JRLA reserves the right to refuse vendor's assignment of any individual, agent or employee of the vendor or subvendor personnel of any degree to render services under this Contract where the criminal history of that individual (including any pending charges) indicate, in JRLA's' judgment, unfitness to perform services under this Contract. Violation of the above by the vendor or a sub-vendor thereof shall be a basis for immediate termination of this Contract. The vendor shall require language similar to the above in all of its agreements and/or contracts with its consultants, sub-vendors, suppliers and materialmen of any degree.

In addition to this contract clause, the vendor shall be obligated to undertake every necessary effort to assist JRLA in complying with statutorily required criminal checks and reporting requirements concerning any employees in its employ and sub-vendors of any degree. To the extent applicable law related to criminal checks and reporting requirements is amended, vendor agrees that it shall fully abide by, comply with and assist JRLA with its compliance with such amendments. To that end the parties shall meet and negotiate any changes necessary to bring this contractual provision into compliance with such anticipated future amendments.

vendor EMPLOYEE PLACEMENT:

If the contract is determined to be subject to Michigan School Safety Legislation (see #22 above), the vendor shall supply the Contracting Officer a list of all individuals assigned to each building and their assigned areas of responsibility and this list shall be updated as individuals are hired or terminated.

ENTIRE AGREEMENT:

This Contract constitutes the entire agreement between JRLA and the vendor, and it supersedes any prior communications, representations, or agreements of any kind. This contract may not be modified except in writing signed by both parties.



MODIFICATIONS:

The Contract may be modified in accordance with the following procedures. In the event that all parties to the Contract agree that such changes would be of a minor and nonmaterial nature, such changes may be affected by a written statement which describes the situation and signed, prior to the effectiveness, by all parties. In the event that the changes are determined by either or all parties to the Contract to be of a major or complex nature, then the change shall be by formal amendment of the Contract signed by the parties and made a permanent part of the contract.

IRAN ECONOMIC SANCTIONS ACT:

Public Act 517 of 2012, commonly known as the "Iran Economic Sanctions Act" (the "Act"). The Act provides that beginning April 1, 2013; an "Iran Linked Business" is not eligible to submit a proposal on a request for proposal with a "public entity" (JRLA). The Act also requires that a person that submits a proposal in response to JRLA's request for proposal must certify to the public entity that it is not an Iran Linked Business. This requirement applies to all requests for proposals issued by JRLA, and not just to construction projects.

The Act defines an Iran Linked Business as: A person engaging in investment activities in the energy sector of Iran, including a person that provides oil or liquefied natural gas tankers or products used to construct or maintain pipelines used to transport oil or liquefied natural gas for the energy sector of Iran; A financial institution that extends credit to another person, if that person will use the credit to engage in investment activities in the energy sector of Iran.

If JRLA determines, using credible information available to the public, that a person or entity has submitted a false certification, JRLA must provide written notice to the person or entity of its determination and of its intent not to enter into or renew the contract. The notice must include information on how to contest the determination. The notice must also specify that the individual or entity may become eligible for future contracts with the public entity if the activities that caused it to be an Iran Linked Business are ceased.

SECTION IV: SPECIAL TERMS & CONDITIONS

DOCUMENTATION FOLLOWING AWARD:

Within ten (10) days after receiving formal notification, the successful vendor(s) will be required to furnish the following:

- ❖ Insurance Certificates: As required by the General Terms and Conditions of this RFP. *(if applicable)*



- ❖ vendor's bonds: Payment and performance bonds, each in the amount of 100% of the bid amount. *(if applicable)*

If the vendor refuses or fails to submit the insurance certificates and vendor's bonds within the ten (10) day period, JRLA will consider the Bidder to have abandoned all rights and interest in the Contract award. Consequently, the proposal bond may be declared forfeited to JRLA and the work may be awarded to another Bidder.

SECTION V: SCOPE OF SERVICES

JRLA is seeking bids for a vendor to provide phones and service. Provide the cost on the following two options:

- (1) an annual contract with three additional 1-year options to renew
 - (2) a 3-year contract option
1. The vendor will have the option to attend the site visit located at 15000 Trojan Street Detroit, MI 48235 with Raven McBrayer (mcbrayerr@jrladetroit.com) February 26th - March 14th (must schedule an appointment/time).
 - a. **Site Survey and Assessment** *(as needed - a current system exists)*
 - i. Conduct a comprehensive site survey to assess the current infrastructure.
 - ii. Identify network upgrades or modifications required for optimal VOIP performance.
 - b. **System Design and Planning** *(as needed - a current system exists)*
 - i. Design a tailored VOIP solution that meets the specific needs of the school.
 - ii. Provide a detailed plan including network layout, phone placement, and integration with existing systems.
 - c. **Equipment Provision**
 - i. Supply VOIP phones *(quantity and specifications to be determined based on the site survey)*.
 - ii. Provide necessary networking equipment *(e.g., switches, routers)* if required.
 - d. **Installation and Configuration** *(as needed - a current system exists)*
 - i. Install VOIP phones at designated locations within the school.
 - ii. Configure the VOIP system, including network settings, phone numbers, extensions, and voicemail.
 - e. **Testing and Quality Assurance**
 - i. Conduct thorough testing of the VOIP system to ensure all phones and services are functioning correctly.
 - ii. Perform call quality tests and network performance assessments.



- f. Training and Documentation**
 - i. Provide training sessions for staff on using the VOIP phones and system features.
 - ii. Supply detailed user manuals and technical documentation.
 - g. Ongoing Support and Maintenance**
 - i. Offer a maintenance plan covering regular system check-ups, updates, and troubleshooting.
 - ii. Provide technical support during school hours.
 - h. Deliverables (as needed - a current system exists)**
 - i. Site survey report and system design documentation.
 - ii. Installation of VOIP phones and necessary network equipment.
 - iii. Fully configured and operational VOIP phone system.
 - iv. Training sessions and user manuals.
 - v. Maintenance and support agreement.
 - i. Project Timeline**
 - i. Provide a timeline from start to finish that includes to have the phones up and running based dates needed by school.
 - j. Vendor Responsibilities**
 - i. Complete all tasks outlined in the scope of services.
 - ii. Ensure timely delivery and installation of equipment.
 - iii. Provide training and support as specified.
 - k. School Responsibilities**
 - i. Facilitate access to school premises for site surveys and installation.
 - ii. Provide necessary network and power infrastructure.
 - iii. Ensure staff availability for training sessions.
 - l. Acceptance Criteria**
 - i. Successful installation and configuration of all VOIP phones.
 - ii. Satisfactory performance of the VOIP system as per testing protocols.
 - iii. Completion of staff training and provision of all documentation.
 - iv. Formal sign-off by school administration upon successful implementation.
2. The vendor will mobilize construction forces necessary to begin the project on a mutually agreed upon start date.
3. The vendor will arrange for the following as needed:
- a. A secure staging area for storing equipment, materials, tools, and supplies, as the vendor shall have sole liability for said items, and
 - b. Access to and provision of utilities as needed for design and construction.



4. The vendor will immediately notify JRLA of any and all issues that may result in a project delay and/or impact work quality or safety.
5. JRLA must be informed of and approve all work done by subvendors; however, JRLA will deal only with the vendor regarding work done and costs incurred by subvendors.
6. The vendor will provide all labor, materials, equipment, accessories, etc., required for the flooring project. All materials and equipment furnished for this job shall be in current production and shall be of quality material. Used, shopworn, demonstrator, prototype, reconditioned, or discontinued equipment or materials are not acceptable.
7. All work will be performed in accordance with current applicable codes. The vendor will be responsible for obtaining all necessary permits.
8. The vendor is responsible for the removal and disposal of parts in accordance with local, state and federal regulations, and the vendor will provide all the necessary equipment, labor, and materials to safely accomplish said removal and disposal. The vendor will recover and dispose of the parts per EPA guidelines.
9. All goods and/or services shall comply with applicable OSHA regulations in effect at the time goods are shipped and/or the service is performed. Material Safety Data Sheets (MSDS) are required in accordance with applicable regulations. MSDS must be left on site immediately after goods and/or services have been provided.
10. All installations will be in accordance with manufacturer's recommendations.
11. The vendor is responsible for removing all construction and packing debris from the work site and keeping a clean, safe work area at all times. Clean up of the work area shall be at no additional cost to JRLA. If hazardous materials are encountered during execution of the contract, the vendor will be responsible for removing and disposing said materials in accordance with federal, state and local statutes and codes. The vendor will provide JRLA with appropriate documentation regarding the disposal of said hazardous materials as requested or required.
12. Safety signs, barricades, and/or other materials will be erected by the vendor to warn visitors and staff away from work areas. Safety of visitors, staff, and vendor's employees shall be a priority and shall be the responsibility of the vendor.



13. The vendor must notify JRLA in advance of work that may be disruptive to normal operations and parking lot traffic flow. Any shutdown of service and/or utilities must be approved and scheduled with JRLA.
14. The vendor is responsible for providing written documentation to JRLA for any work that may affect JRLA's warranties or existing equipment. The written documentation must be provided and approved prior to the commencement of work.
15. The vendor will be held liable for the cost of repair or replacement of structures, utility systems and any other parts of the facility damaged by the vendor's acts of negligence or lack of full adherence to the requirements of the Scope contained herein. The vendor will be held liable for the cost of repair or replacement of building components and/or vehicle(s) damaged by falling/flying equipment and/or debris.
16. The vendor is responsible for all replaced parts. If follow-up work is required to correct installation, JRLA shall not be charged.
17. Warranties for materials, labor, and equipment will be issued in accordance with industry practices.
18. The vendor will respond to inquiries within twenty-four (24) hours and will replace all items during the warranty period. JRLA will not be responsible for any additional costs to repair or replace phones that are still under warranty; the vendor is responsible for all liability.
19. Unless otherwise specified, the vendor shall unconditionally guarantee the labor and the materials used in performance of this contract within the specified guidelines and recommendations of the manufacturer's warranty. If any defects or signs of deterioration are noted which in JRLA's opinion are due to faulty workmanship or materials, the vendor shall be notified and shall make the necessary repairs to correct any deficiencies at the vendor's expense.

SECTION VI: PROPOSAL DETAILS

1. KNOWLEDGE, QUALIFICATIONS, AND EXPERTISE:

Please provide a brief history and overview of your company and its organizational structure, with special emphasis on your understanding of the services required and how your company proposes to fulfill the needs of JRLA, including the following information:



- a. Name, mailing address, e-mail address, telephone, and fax number of the vendor
- b. Type of organization (individual, partnership, corporation, or other). If a vendor is owned or controlled by a parent company, the name, main office address, and parent company's tax identification number shall be provided in the proposal.
- c. State why your firm is well qualified to provide the requested services to JRLA, including the size of the firm, size of the team assigned to JRLA, years in commercial carpeting business, and the location of the office(s) from which this work will be performed.
- d. Provide copies of all applicable state, county, and local licenses and/or certificates to verify your firm's qualifications.
- e. Confirm your adherence to the Scope of Work and provide details of how you plan to meet JRLA's needs.
- f. Provide at least three (3) references with contact information.

2. PRICING:

- a. vendor should make sure that the total price includes all materials, equipment, labor, permits, and all other goods and/or services necessary to successfully complete the project per the Scope of Work.
- b. List any discounts that may be offered on materials, labor, or other goods and services.

3. ANTICIPATED PROJECT SCHEDULE:

- a. The anticipated start date is August 29th, 2024. Please identify any concerns or reservations your firm may have with this starting time.



4. EVALUATION CRITERIA:

- a. JRLA may award a proposal(s) to the most responsive Bidder(s) that best meets the following criteria:

Factor	Description	Maximum Points
Vendor's Experience & Reputation	I. The vendor demonstrated competence and experience with similar school districts and/or public sector entities (10 points) II. The vendor's awareness of and demonstration of effective strategies to address present and forecasted issues that will impact the school (15 points)	30
Qualification of Personnel Assigned	I. Qualification of vendor's team, including education and experience (15 points)	15
Technical Expertise and Delivery of Services	I. The vendor has the proper technical expertise to provide these services as evidence by past success in engaging in these techniques with other schools (5 points) II. The vendor has geographical proximity to the school (5 points)	10
Quality of Services Provided	I. The soundness of the vendor's approach to providing requested services (10 points) II. The vendor's ability to effectively provide requested services while minimizing costs and vendor's demonstration of the incorporation of technology and management services (5 points)	15
Prior Experience With School/Management Company	I. The vendor has prior work experience with the school and/or management company. (10 points)	10
Overall Proposal Quality	I. The vendor's proposal overall completeness and quality. (10 points)	10
Cost	I. Cost of services requested (10 points)	10



	TOTAL POINTS AVAILABLE	100
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SECTION VII: PRICING

Project Cost:

1. Provide complete project cost by line in quote form. At a minimum it needs to include:
 - a. Item/Task
 - b. Material Costs
 - c. Labor Cost
 - d. Other Costs
 - e. Grand Total



SECTION VIII: NOTARIZED FAMILIAL DISCLOSURE STATEMENT

(Return completed and notarized form with bid)

Pursuant to MCL 380.1267, a sworn and notarized statement disclosing any familial relationship that exists between the owner or any employee of the bidder and any member of JRLA shall be accompanied with the bid. Bids without this disclosure statement will not be accepted.

The following are the familial relationship(s):

	<u>Owner/Employee Name</u>	<u>Related to:</u>	<u>Relationship</u>
1.	_____	_____	_____
2.	_____	_____	_____
3.	_____	_____	_____
4.	_____	_____	_____
5.	_____	_____	_____

**Attach additional pages if necessary to disclose all familial relationships.*

- There is no familial relationship that exists between the owner or any employee of the bidder and any member of the JRLA Schools Board.

The undersigned, the owner or authorized representative of bidder *(insert name)* _____ does hereby represent and warrant that the disclosure statements herein contained are true.

Print Name

Signature of Bidder Representative

Title



MICHIGAN NOTARY ACKNOWLEDGEMENT

State of Michigan

County of _____

The foregoing instrument was acknowledged before me on this _____ [date]
by _____ [name of notary].

Notary Public Signature: _____

Notary Printed Name: _____

Acting in the County of: _____

My Commission Expires: _____

SECTION IX: EXCEPTION TO PROPOSAL FORM

Add documentation if applicable.



SECTION X: BIDDER INFORMATION FORM

A. Company Name: _____

Address: _____ City: _____ State/Zip: _____

Phone: _____ Fax: _____ Website: _____

Contact Name: _____ Contact Title: _____

Contact Phone: _____ Contact Email: _____

B. Business Structure: Corporation () Partnership () Sole Proprietor ()

C. Number of years in business as the company named above _____

D. Geographical area of operations for your firm _____

E. Attach business name, contact and telephone numbers of three (3) customers that have purchased products and/or services from your company in the past year, preferably school districts or intermediate school districts.

Supplier Authorization

The undersigned certifies that the proposal submitted meets or exceeds all the specifications, that all conditions noted here are acknowledged, and the firm prices and terms specified by the bidder are true and accurate.

Signature of Bidder

Legal Name of the Company

Print Name & Title

Date



SECTION XI: IRAN ECONOMIC SANCTIONS

CERTIFICATION OF COMPLIANCE - IRAN ECONOMIC SANCTIONS ACT
Michigan Public Act
No. 517 of 2012

The undersigned, the owner or authorized officer of the below-named vendor (the “vendor”), pursuant to the compliance certification requirement provided in the JRLA (the “School District”) Invitation For Proposal, hereby certifies, represents and warrants that the vendor (including its officers, directors and employees) is not an “Iran linked business” within the meaning of the Iran Economic Sanctions Act, Michigan Public Act No. 517 of 2012 (the “Act”), and that in the event vendor is awarded a contract as a result of the aforementioned RFP, the vendor will not become an “Iran linked business” at any time during the course of performing any services under the contract.

The vendor further acknowledges that any person who is found to have submitted a false certification is responsible for a civil penalty of not more than \$250,000.00 or 2 times the amount of the contract or proposed contract for which the false certification was made, whichever is greater, the cost of the School District’s investigation, and reasonable attorney fees, in addition to the fine. Moreover, any person who submitted a false certification shall be ineligible to propose on an Invitation For Proposal for three (3) years from the date it is determined that the person has submitted the false certification.

Name of Company

Signature of Authorized Representative

Name of Authorized Representative

Title of Authorized Representative

Date



SECTION XII: BIDDER SUBMITTALS

PROPOSAL SUBMITTALS:

1. The following designated forms and other information shall be submitted in the following order with your proposal:
 - a. SECTION VII: PRICING
 - b. SECTION VIII: NOTARIZED FAMILIAL DISCLOSURE STATEMENT
 - c. SECTION IX: EXCEPTION TO PROPOSAL FORM
 - d. SECTION X: BIDDER INFORMATION FORM
 - e. SECTION XI: IRAN ECONOMIC SANCTIONS
 - f. SECTION XIII: CERTIFICATION
 - g. BID SECURITY

